## Message Text

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INFO OCT-01 NEA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02 LAB-04 EPG-02 SIL-01 OMB-01 NSC-05 SS-15 STR-04 CEA-01 PA-02 PRS-01 IO-13 IGA-02 /121 W

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R 201730Z MAY 77 FM AMEMBASSY OTTAWA TO SECSTATE WASHDC 3541 INFO AMEMBASSY TEHRAN AMCONSUL TORONTO

UNCLAS SECTION 01 OF 02 OTTAWA 04126

E.O. 11652:N/A

TAGS: ETRD, EFIN, CA, IR

SUBJECT: CANADIAN TRADE MISSION TO IRAN

REF: OTTAWA'S A-758, DECEMBER 12, 1975

FOLLOWING IS TEXT OF INDUSTRY, TRADE AND COMMERCE MAY 18 NEWS RELEASE ON SUBJECT TRADE MISSION.

BEGIN TEXT. INDUSTRY, TRADE AND COMMERCE MINISTER JEAN CHRETIEN HAS CONCLUDED THREE DAYS OF INTENSIVE DISCUSSION IN TEHRAN WITH SENIOR MEMBERS OF THE IRANIAN GOVERNMENT. MR. CHRETIEN WAS ACCOMPANIED BY 12 CANADIAN BUSINESSMEN.

THE HIGHLIGHT OF THE TRADE MISSION WAS A 50-MINUTE AUDIENCE WITH THE SHAH DURING WHICH MR. CHRETIEN AND THE IRANIAN LEADER DISCUSSED CANADIAN PARTICIPATION IN A NUMBER OF IRAN'S DEVELOPMENT PROGRAMS. THE MEETING ALSO INCLUDED A "TOUR D'HORIZON" ON INTERNATIONAL POLITICAL ISSUES.

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MR. CHRETIEN FOLLOWED HIS MEETING WITH THE SHAH WITH A DISCUSSION WITH PRIME MINISTER AMIR ABASS HOVEYDA. THEY REVIEWED CANADIAN PARTICIPATION IN IRANIAN PROGRAMS FOR THE DEVELOPMENT OF MARINE SERVICES AND POSSIBLE IRANIAN PURCHASES OF DASH-7 AND TWIN OTTER SHORT TAKEOFF AND LANDING AIRCRAFTS FOR BOTH INTERNAL FEEDER LINE USE AND OFF-SHORE COASTAL PATROL. THEY ALSO TALKED

ABOUT AN AGREEMENT REACHED FOR CANADA TO CO-OPERATE IN THE FURTHER DEVELOPMENT OF ALL PHASES OF THE IRANIAN ALUMINUM INDUSTRY. A FULL-SCALE FEASIBILITY STUDY WILL BE UNDERTAKEN IMMEDIATELY BY THE ALUMINUM COMPANY OF CANADA WITH THE OBJECTIVES OF COMPLETING SUCH A PROJECT WITHIN THE PERIOD OF IRAN'S SIXTH FIVE-YEAR PLAN. THE TOTAL PROJECT IS VALUED AT OVER 500 MILLION DOLLARS. MR. CHRETIEN REVIEWED WITH THE PRIME MINISTER THE FINALIZING OF AN AGREEMENT WITH IRAN FOR THE SUPPLY OF 15 SEMI-MOBILE TRAINING CENTRES VALUED AT OVER \$37 MILLION FINANCED THROUGH EXPORT DEVELOPMENT CORPORATION.

MR. CHRETIEN AND THE PRIME MINISTER ALSO DISCUSSED POSSIBLE CANADIAN PARTICIPATION IN NEW PROJECTS INCLUDING URBAN TRAFFIC CONTROL SYSTEMS, HIGHWAY CONSTRUCTION, FEED GRAIN SUPPLY STORAGE AND DISTRIBUTION SYSTEMS AND HIGH VOLTAGE TRANSMISSION FACILITIES. WITH RESPECT TO URBAN TRAFFIC CONTROL SYSTEMS, PRIME MINISTER HOVEYDA SAID THAT IRAN INTENDED TO SEND AN EXPLORATORY MISSION TO TORONTO AT AN EARLY DATE. ONGOING CANADIAN INVOLVEMENT IN THE MINING AND EXPLORATION FIELD, IN PETROCHEMICAL INDUSTRIES, THE SUPPLY OF DAIRY CATTLE AND RECEIVING STATIONS AND THE POSSIBLE SUPPLY OF TURBINE GENERATORS WAS DISCUSSED. ALSO REVIEWED WAS A QUEBEC PROJECT FOR THE SUPPLY OF 3,000 PRE-FABRICATED UNITS AND THE SALE OF A COMPLETE PRODUCTION FACILITY. THIS PROJECT IS VALUED AT SOME \$150 MILLION.

THE MINISTER HAD DETAILED AND IN-DEPTH DISCUSSIONS WITH UNCLASSIFIED

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HIS EXCELLENCY FARROKH NAJMABADI, MINISTER OF INDUSTRY AND MINES, WHO, WITH THEIR EXCELLENCIES MANOUCHER TASLIMI, MINISTER OF COMMERCE; PARVIZ HEKMAT, MINISTER OF ENERGY; EBRAHIM FARAHBAKSHIAN, MINISTER OF ROADS AND TRANSPORTATION, HOMAYOUN JABER ANSARI, MINISTER OF HOUSING AND URBAN DEVELOPED, HOSTED THE CANADIAN MISSION.

THE MINISTER ALSO MET WITH HIS EXCELLENCY MANOUCHEHR EGHABAL, CHAIRMAN OF THE NATIONAL IRANIAN OIL COMPANY, AND WAS RECEIVED BY HIS EXCELLENCY SENATOR TAHER ZIAI, PRESIDENT OF IRAN CHAMBER OF COMMERCE.

INCLUDED IN THE DISCUSSIONS WITH THE IRANIAN GOVERNMENT WAS THE POSSIBILITY OF IRANIAN EQUITY PARTICIPATION IN THE CANADIAN PULP INDUSTRY AND THE EXPORT BY CANADA OF LONG FIBRE PULP TO IRAN.

CANADIAN BUSINESSMEN ACCOMPANIED THE MINISTER ON SOME OF HIS OFFICIAL CALLS AND ALSO HAD A HEAVY SCHEDULE OF

PRODUCTIVE MEETINGS WITH IRANIAN OFFICIALS AND WITH THEIR COUNTERPARTS IN THE PRIVATE SECTOR.

BEFORE LEAVING TEHRAN, MR. CHRETIEN INVITED HIS EXCELLENCY NAJMABADI TO COME TO CANADA FOR THE THIRD MEETING OF THE JOINT ECONOMIC COMMISSION. THE MINISTER ALSO INVITED THE IRANIAN CHAMBER OF COMMERCE TO SEND A MISSION TO VISIT CANADA WITHIN THE NEXT FEW MONTHS.

THE MINISTER WILL VISIT RASHT TODAY, WHICH IS THE SCENE OF AN IMPORTANT FORESTRY PROJECT, AT GILAN WHERE A

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INFO OCT-01 NEA-10 ISO-00 SP-02 USIA-15 AID-05 EB-07 NSC-05 EPG-02 TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-01 INR-07 NSAE-00 XMB-04 OPIC-06 LAB-04 SIL-01 PA-02 PRS-01 IO-13 IGA-02 /121 W

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CANADIAN COMPANY HAS UNDERTAKEN A PROJECT VALUED AT SOME \$250 MILLION.

IN THE COURSE OF ONE MINISTER'S VISIT TO TEHRAN, FINANCIAL ARRANGEMENTS THROUGH THE CANADIAN EXPORT DEVELOPMENT CORPORATION WERE FINALIZED FOR A SECOND FORESTRY PROJECT AT MAZANDARAN WITH CANADIAN PARTICIPATION VALUED AT \$130 MILLION.

MR. CHRETIEN WILL ALSO VISIT ISFAHAN AND SHIRAZ.
MISSION MEMBERS WILL BE CONTINUING TO PURSUE PROJECTS
AND PROSPECTS IN IRAN. END TEXT. ENDERS

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